



OnPrintShopTM
Web-to-Print Storefront



**Case Study – Customized Vendor
Management Solution**

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Objective

Our client was looking for an online solution that could meet his unique business model. Our client is working as a broker between print's end users and printers. His primary requirements from the solution were:

- The solution should integrate all his different print vendors at a single location.
- He wanted his end users to generate quotes for different type of orders.
- He should be able to send user queries to printers, get quote amount, and revert back to end users.
- He wanted to manage his end users and printers from single point.

Key Challenge

Our biggest challenge in this project was to integrate multiple vendor parties into a single solution. For this we had to develop and integrate a special vendor module and a special quote generation and management system in our standard solution.

Key Solution Highlights

Advance Quote System: The end users can request quotes for their orders and once the client reverts back with the quote amount, they can approve or disapprove it. Our client can select the vendor to whom he will assign the order. He can select printer, paper supplier, and binder. He can also communicate with these vendors through single communication thread.

Vendor Quote Assignment

Home > View Quote > Vendor Quote Assignment

Account Details	Quote Details
Company Name : Radix Web Company Address 1 : Radixweb Address1 Company Address 2 : Radixweb Address2 Company City : Toronto Company State : Ontario Company Zip : L5L4G5 Company Country : Canada Contact Person Name : Prashant Parihar Contact Person Phone : 123123123 Contact Person Email : prashant.parihar@radixweb.com	Quote Product : Fund Card - Other Description : Parihar project test Quantity : 5000 Item Code : PP-12022013-1 No of Pages : 2 Finished Size : 8 1/2 x 11 Paper : 100# Productolth Gloss Text Colors : 4/C Process + PMS 534 + O.A. Gloss AQ - Two Sides Art : Final Print-Ready PDF Proof Type : PDF Binding and Finishing : Trim to Size Status : Quotation Pending

Select Vendor Type

☐ Printer
 ☐ Paper
 ☒ Binder

Please Select Vendor Category for get different Vendor Company.

☐ DDP Binder
 ☐ Rx Binder-1

Please Select Vendor Company for assign Quote.

Select fields which want to show :

☐ No of pages
☒ Paper cover
☒ Binding finishing

☒ Flat size
☐ Colors
☐ Fulfillment

☒ Finished size
☐ Colors cover
☐ Mailing

☒ Paper
☐ Art
☐ Special instructions

Additional fields want to show :

☒ Sheet size
☒ Imposition

☒ No of sheets
☐ M wt
☐ Cwt

Additional response fields want to show :

From Printer(Rx Printer-1)

☐ Sheet size : 25 X25
☐ No of sheets for 5000 qty : 3000
☐ Imposition : testing

From Paper(Rx Paper-1)

☐ Sheet size : 25 X 25
☐ No of sheets for 5000 qty : 3000
☐ M wt : 50
☐ Cwt for 5000 qty : 500.000

Vendor Management Module: This module brings together different vendors in single place. The client can send end user requests to different printers and select the best suitable quote to send back to his end user. Once the order is placed by the end user, the client can pass it on to the selected printer. If the end user does not agree with the quote price, the client can select quote of another printer and negotiate with end user. We integrated this module in our standard solution to meet client's unique business model. Our client can add and manage unlimited vendors in the system.

Add Vendors

Home > Vendor Management > Add Vendors

Vendor Name :		Enter Company name.
Select Category :	Select Category	Select company category.
Company Address 1 :		Enter your company address.
Company Address 2 :		Enter your company address.
City :		Enter your city name.
Country :	United States	Select country for example United State.
State :	Select State	Select state for example New York.
Phone No :		Enter phone number of company for contact purpose for example 45654657.
FAX No :		Enter FAX number.
Vendor Company Logo :	Browse...	Disply image of vendor. Upload gif, .pg, .jpeg, .bmp, .png images only. Image Size Should be 314px(width) X 69px(height).
Sort order :		Enter number to set position of corporate.

Single Super Admin: Client is the super admin of the solution. He can manage his end users and vendors from the solution's control panel. He can manage products and orders, generate business reports, and configure solution settings as per his needs.

Vendor Admin: Vendor can access his portal in the solution as an admin and can view the quote requests sent by the client, orders placed, and generate business reports.

B2B Customer Portal: The client can serve corporates from a B2B portal in the solution. The corporate users need authorized login to use the B2B portal. The client

can add new corporates to the portal, assign particular vendor to a corporate, and manage quotes and orders.

Add Account Contacts

Home > Accounts > Add Account Contacts

Add Single Corporate Customer

Personal Details :

First Name :

First name must contain alphabets only. It will be used for billing and shipping.

Last Name :

Last name must contain alphabets only. It will be used for billing and shipping.

Select Accounts :

Select Accounts

Enter company name.

Street Address 1 :

Street address will be used for billing and shipping. e.g. 10th washington street.

Street Address 2 :

Suburb will be used for billing and shipping. e.g. Airey, Buffalo.

Company Name :

Enter company name.

City :

City name will be used for billing and shipping. e.g. Pensilvenia, New york.

Country :

United States

Country will be used for billing and shipping. e.g. United states, canada.

State :

Select State

State name will be used for billing and shipping. e.g. New york, california.

Phone Number :

Your reference phone number. e.g. 9825098250.

Login Information :

Email Id :

Email Id will be used at the time of login at front store. e.g. username@domain.com.

Password :

Password will be asked at the time of login at front store.

Send Notification :

☐

Click/tick the check box to send customer acknowledgement mail.

Submit

Reset

Return without saving

Multiple Shipping: End users, especially corporates, can get their order delivered at multiple locations. They can have multiple shipments reaching their different office locations.

Key Benefits

Integrated Business: The solution brings all the end users and vendors of our client on single platform. He can manage them all through one simple solution which saves him time and efforts. It also lets him optimize his business operations.

Communication: He can store all his quote related communication with the end user and vendors at a central location in digital format for future needs.

Delivery Options: The corporates don't have to get order deliveries at their head office and then arrange internal shipments. They get their one order divided into smaller lots and delivered at different places.

Reports: The client can generate different reports for each vendor individually. This has helped him take quality business decisions at right time.

Simple Management: The client is managing his entire business network from our solution's user friendly admin control panel. His management hassles have reduced.

Centralized Information Storage: Client is able to store all details about his customers and his print vendors in a central location which reduces his operational hassles.

Approach

When the client first approached us, our consultants listened to him as he described his business model and requirements. We realized that his unique requirements could be met by customizing our solution. We prepared a detailed document that clearly mentioned his requirements, the solution we proposed, development efforts involved, and delivery timeline. Custom development efforts were clearly

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communicated to the client. We sent him periodic progress report and took his suggestions. We delivered the project on time.

Solution Screenshots

Create or Add Vendor Contact Listing

Add Vendor Contact
Home > Vendor Contact Listing > Add Vendor Contact

Personal Details :

First Name :

First name must contain alphabets only. It will be used for billing and shipping.

Last Name :

Last name must contain alphabets only. It will be used for billing and shipping.

Select Vendor :

Select Vendor

Select vendor type.

Street Address 1 :

Street address will be used for billing and shipping. e.g. 16th washington street.

Street Address 2 :

Street address will be used for billing and shipping. e.g. 16th washington street.

City :

City name will be used for billing and shipping. e.g. Pensilvenia, New york.

Country :

United States

Country will be used for billing and shipping. e.g. United states, canada.

State :

State name will be used for billing and shipping. e.g. New york, california.

Phone Number :

Your reference phone number. e.g. 9825098250.

Email Id :

Email Id will be used at the time of login at front store. e.g. username@domain.com.

Login Information :

User Name :

Enter User Name of vendor.

Password :

Password will be asked at the time of login at front store.

Submit

Reset

Return without saving

Generate PO to Vendor

Generate PO

[Home](#) > [View Orders](#) > [Generate PO](#)

If you want to change selected vendors, Please [Click here](#)

Vendor Detail	Vendor Response	Shipment Address	Vendor Address	Action
Printer - Rx Printer-1	Sheet size : 30 X 30 Sheet size cover : 15 X 15 Imposition : Testin Data Imposition cover : Data Testing No of sheets for 1000 qty : 500 No of sheets for 5000 qty : 3000 No of sheets for 10000 qty : 5000 No of sheets cover for 1000 qty : 200 No of sheets cover for 5000 qty : 400 No of sheets cover for 10000 qty : 600 Production Time : 5 days Quantity Ordered : 5000 : \$ 8,000.00	☐ Sample Copy Address ☐ Single Shipping Address ☐ Drop Shipments ☐ Mailing	Not Applicable	Preview Raise PO
Paper - Rx Paper-1	Sheet size : 30 X 30 Sheet size cover : 15 X 15 M wt : 500 M wt cover : 200 No of sheets for 1000 qty : 500 No of sheets for 5000 qty : 3000 No of sheets for 10000 qty : 5000 No of sheets cover for 1000 qty : 200 No of sheets cover for 5000 qty : 400 No of sheets cover for 10000 qty : 600 Cwt for 1000 qty : 0.550 Cwt for 5000 qty : 0.560 Cwt for 10000 qty : 0.570 Cwt cover for 1000 qty : 0.590 Cwt cover for 5000 qty : 0.600 Cwt cover for 10000 qty : 0.650 Production Time : 5 days Quantity Ordered : 5000 : \$ 900.00	☐ Sample Copy Address ☐ Single Shipping Address ☐ Drop Shipments ☐ Mailing	☐ Display Vendor Address ?	Preview Raise PO

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Add Accounts for Enterprise

Add Accounts

Home > Account > Add Accounts

Vendor Name :

Enter Company name.

Select Account Categories :

Select Account Categories

Account Categories.

Company Address 1 :

Enter your company address.

Company Address 2 :

Enter your company address.

City :

Enter your city name.

Zip Code :

Enter zipcode for example 07067.

Country :

United States

Select country for example United State.

State :

Select State

Select state for example New York.

Phone No :

Enter phone number of company for contact purpose for example 45654657.

FAX No :

Enter FAX number.

Sort order :

Enter number to set position of corporate.

Submit

Reset

Return without saving

View/Edit Quote Details Page

View / Edit Quote

Home > View Quote > View / Edit Quote


Assign/Edit Quote

Quote Details

Account Details	Quote Details
Company Name : Radix Web Company Address 1 : Radixweb Address1 Company Address 2 : Radixweb Address2 Company City : Toronto Company State : Ontario Company Zip : L5L4G5 Company Country : Canada Contact Person Name : Prashant Parihar Contact Person Phone : 123123123 Contact Person Email : prashant.parihar@radixweb.com	Quote Product : Other Description : Parihar project test Quantity : 5000 Item Code : PP-12022013-1 No of Pages : 2 Finished Size : 8 1/2 x 11 Paper : 100# Productolith Gloss Text Colors : 4/C Process + PMS 534 + O.A. Gloss AQ - Two Sides Art : Final Print-Ready PDF Proof Type : PDF Binding and Finishing : Trim to Size Status : Quotation Pending

Quote History Details

Quote Date	Notified	Proof Name	Status	Action	Created By
02-12-2013	No	----	Approved	No comments	User
02-14-2013	Yes	----	Quotation Pending	Quote assign to Printer	Admin
02-14-2013	Yes	----	Awaiting Approval	Prashant Parihar : 5000 Qty - Price : \$ 10,000.00	Vendor
02-14-2013	Yes	----	Approved	Accept : Rx Printer-1 (mandip darji)	Admin
02-14-2013	Yes	----	Quotation Pending	Quote assign to Paper	Admin
02-14-2013	Yes	----	Awaiting Approval	Priya khilosiya : 5000 Qty - Price : \$ 850.00	Vendor
02-14-2013	Yes	----	Approved	Modified By Admin	Admin
02-14-2013	Yes	----	On Hold	Quote is on hold by admin	Admin
02-14-2013	Yes	----	Approved	Accept : Rx Printer-2 (bhumika kurvadiya)	Admin
02-14-2013	Yes	----	On Hold	Quote is on hold by admin	Admin

First Previous 1 2 Next Last

Printer Paper Vendor Quote Price Review

Id	Vendor Details	Vendor Response	Set Markup Price					Status	Action
			Quantity	Proj Price	Markup%	Markup\$	Sell Price		
52	Company Name : Rx Printer-1	Production Time : 7 days Sheet size : 25 x25 Imposition : testing No of sheets for 5000 qty : 3000 Modify Response	5000	\$ 10,000.00	10 %	\$ 1,000.00	\$ 11,000.00	Approved	Accepted
52	Company Name : Rx Printer-2	Modify Response	5000	\$ 0.00	10 %	0.00	0.00	On Hold	On Hold


Add New Vendor

Data : 02-18-2013

Price for 5000 :
Enter Admin Quote Price. (ex. 1200)

Status : Quotation Pending
Current status of this quote

Comments :
Add your comments here. It will sent to user by email.

Save Reset Return without saving

Contact Info



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